## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

April 23, 2003

Date of Report (Date of earliest event reported)

## QUALCOMM Incorporated



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Item 7. Exhibits.

| Exhibit <br> No. |
| :---: |
| 99.1 |

Aescription

## Item 9. Regulation FD Disclosure

In accordance with Securities and Exchange Commission Release No. 33-8216, the following information, which is intended to be furnished under Item 12, "Results of Operations and Financial Condition," is instead being furnished under Item 9, "Regulation FD Disclosure."

On April 23, 2003, QUALCOMM Incorporated (the "Company") issued a press release regarding the Company's financial results for its second fiscal quarter ended March 30, 2003. The full text of the Company's press release is attached hereto as Exhibit 99.1.

The attached press release presents financial information excluding the QUALCOMM Strategic Initiatives (QSI) segment, which would otherwise be required by GAAP. The Company presents such non-GAAP information to facilitate evaluation by management, investors and analysts of its ongoing core operating businesses, including QUALCOMM CDMA Technologies (QCT), QUALCOMM Technology Licensing (QTL) and QUALCOMM Wireless and Internet (QWI). QSI results relate to strategic investments for which the Company has exit strategies of varying durations. The Company's management believes that the information excluding QSI presents a more representative measure of the operating and liquidity performance of the Company because it excludes the effect of fluctuations in value of investments that are unrelated to the Company's operational performance. The financial information excluding QSI should be considered in addition, not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Reconciliations between total QUALCOMM results and results excluding QSI are presented in the press release.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## QUALCOMM Incorporated

By: /s/ William E. Keitel
William E. Keitel
Chief Financial Officer

EXHIBIT INDEX
Exhibit No.
Description
99.1 April 23, 2003 Press Release by QUALCOMM Incorporated
-4-

QUALCOMM Contact: Julie Cunningham<br>Sr. Vice President, Investor Relations<br>1-(858) 658-4224 (ph) 1-(858) 651-9303 (fax)<br>e-mail: juliec@qualcomm.com

QUALCOMM ANNOUNCES SECOND QUARTER FISCAL 2003 RESULTS REVENUES \$1.0 BILLION AND EPS \$0.13
REVENUES $\$ 1.0$ BILLION AND EPS $\$ 0.38$, EXCLUDING QSI SEGMENT
SAN DIEGO - April 23, 2003 - QUALCOMM Incorporated (NASDAQ: QCOM) today announced its second quarter fiscal 2003 results ended March 30, 2003. Revenues were $\$ 1.0$ billion in the second fiscal quarter, up 50 percent year-over-year, primarily due to increasing demand for CDMA products across global markets. Second quarter net income was $\$ 103$ million, up 135 percent year-over-year. Earnings per share were $\$ 0.13$, up 160 percent from $\$ 0.05$ in the second quarter of fiscal 2002.

Second quarter net income includes $\$ 160$ million in asset impairment charges related to Vesper. Following the recent denial of Vesper's request by the Brazilian regulator to use mobile service in the 1900 MHz frequencies band, we have decided to pursue an expedited exit strategy, including the sale or other disposition of Vesper and/or its assets. The impairment loss recognized is the difference between the carrying values of Vesper's long-lived assets and their estimated fair market values.

Revenues excluding the QUALCOMM Strategic Initiatives (QSI) segment were $\$ 1.0$ billion in the second fiscal quarter, up 54 percent year-over-year. Net income excluding the QSI segment was $\$ 314$ million, up 95 percent year-over-year. Earnings per share excluding the QSI segment were $\$ 0.38$, up 90 percent year-over-year. Reconciliations between total QUALCOMM results and results excluding QSI are listed in this release with more detailed information for the prior periods presented on our Investor Relations web page at www. qualcomm. com.
"During the March quarter, we exceeded our earnings target and delivered excellent year-over-year growth. Our cash, cash equivalents and marketable securities increased by $\$ 460$ million in the second fiscal quarter including the effect of initiating our first-ever stock repurchase program," said Dr. Irwin Mark Jacobs, chairman and CEO of QUALCOMM. "New CDMA2000 1X networks were launched by operators in China, India, Thailand, Australia, Mexico, Puerto Rico and Brazil, and new

- more -

QUALCOMM Announces Second Quarter Fiscal 2003 Results
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WCDMA networks were recently launched in Japan, Italy, the U.K. and Australia. The highest-speed commercial 3G data networks, based on our CDMA2000 1xEV-DO technology, are generating substantial increases in subscriber revenues for operators in South Korea. Several new 1xEV-DO networks are expected to be launched in the coming months, together with exciting new applications, including streaming video. Seven operators in six nations have now commercially deployed a broad selection of BREW-based applications and services, including Vivo, the joint venture of Telefonica Moviles and Portugal Telecom in Brazil. Despite these many positive developments, we were disappointed by the Brazilian regulator's denial of Vesper's request to provide full mobility service, a request we believe was in accordance with previous regulation and one which would have greatly benefited subscribers in Brazil. As a result, we have initiated efforts to exit our Vesper investment and realize the maximum value possible from its assets."

Research and development ( $R \& D$ ) expenses were $\$ 132$ million, including $\$ 2$ million for QSI, in the second fiscal quarter, up 13 percent year-over year. The increase in $R \& D$ expenses compared to the year ago quarter was primarily related to QCT product initiatives.

Selling, general and administrative (SG\&A) expenses were $\$ 136$ million, including $\$ 19$ million for $Q S I$, in the second fiscal quarter, up 9 percent year-over-year. The increase in SG\&A expense compared to the year ago quarter was primarily due to an increase in employee and other expenses related to the expansion of the QCT customer base and our support and marketing efforts related to the BREW(TM) application development platform.

Our fiscal 2003 effective income tax rate is now estimated to be 43 percent, compared to 36 percent in fiscal 2002. Excluding the QSI segment, our fiscal 2003 effective tax rate is now estimated to be 33 percent, due to increased foreign sales at lower tax rates, compared to 35 percent in fiscal 2002. The change in the estimated 2003 effective tax rate excluding QSI required an adjustment from the 34 percent effective tax rate in the first quarter of fiscal

2003, resulting in a 32 percent effective tax rate in the second quarter of fiscal 2003. The Company also reversed approximately $\$ 1.1$ billion of its valuation allowance on substantially all of its U.S. deferred tax assets during the three months ended March 30, 2003 as a credit to stockholders' equity.

## QUALCOMM STRATEGIC INITIATIVES

The QUALCOMM Strategic Initiatives (QSI) segment includes our strategic investments and related income and expenses, including the Vesper Companies in Brazil. QSI revenues, which are primarily related to the consolidation of the Vesper Companies, were $\$ 26$ million in the second fiscal quarter, down 10 percent sequentially. QSI losses before taxes were $\$ 246$ million in the second fiscal quarter. This includes Vesper related losses of $\$ 188$ million, which consist primarily of $\$ 160$ million of asset impairment charges and $\$ 22$ million of losses from operations (net of minority interest). The balance of the QSI losses before taxes is primarily our share of equity losses from our investment in Inquam of $\$ 33$ million and other-than-temporary losses on investments of $\$ 24$ million.

## BUSINESS OUTLOOK

The following statements are forward-looking and actual results may differ materially. Please see Note Regarding Forward-Looking Statements in this release for a description of certain risk factors and QUALCOMM's quarterly reports on file with the Securities and Exchange Commission (SEC) for a more complete description of risks.

THIRD QUARTER FISCAL 2003
Based on the current business outlook, we anticipate that
revenues excluding the QSI segment in the third fiscal quarter
will increase by approximately 27 percent year-over-year. We
anticipate that earnings per share excluding the QSI segment
will be approximately $\$ 0.30-\$ 0.31$ in the third fiscal quarter,
an increase of approximately $25-29$ percent year-over-year.
This estimate assumes shipments of approximately 23 million
MSM phone chips during the quarter. This would represent a 44
percent growth in MSM chip shipments year-over-year.
Approximately 96 percent of chip shipments in the third fiscal
quarter are expected to be $3 G$ CDMA2000 MSM phone chips.
Based on the current business outlook, we anticipate that
total QUALComm revenues in the third quarter will increase by
approximately 24 percent year-over-year. We anticipate that
total QUALCOMM earnings per share will be approximately $\$ 0.23$
in the third fiscal quarter, including an estimated $\$ 0.08$ loss
per share attributed to the QSI segment, compared to a $\$ 0.02$
loss per share in the year ago quarter. Due to their nature,
certain income and expense items such as realized gains or
losses, gains or losses on derivatives, income related to the
use of our FCC Auction Discount Voucher and asset impairments
cannot be accurately forecast. Accordingly, the Company
excludes such items from its business outlook, and actual
results may
vary materially from the business outlook if the Company incurs any such income or expense items.

FISCAL 2003

- Based on the current business outlook, we anticipate that revenues excluding the QSI segment will grow by approximately 30-33 percent year-over-year and earnings per share excluding the QSI segment to be in the range of $\$ 1.38-\$ 1.41$ for fiscal 2003, up 41-44 percent year-over-year, exceeding our previous guidance. We estimate the CDMA phone market to be 103-110 million units in calendar 2003 with a decrease of approximately 10 percent in average selling prices of CDMA phones, upon which royalties are calculated.
- Based on the current business outlook, we anticipate that total QUALCOMM revenues will grow by approximately 27-30 percent year-over-year and total QUALCOMM earnings per share to be in the range of $\$ 0.84-\$ 0.87$ for fiscal 2003, up 91-98 percent year-over-year, including an estimated $\$ 0.54$ loss per share attributed to the QSI segment. Due to their nature, certain income and expense items such as realized gains or losses, gains or losses on derivatives, income related to the use of our FCC Auction Discount Voucher and asset impairments cannot be accurately forecast. Accordingly, the Company

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excludes such items from its business outlook, and actual
results may vary materially from the business outlook if the
Company incurs any such income or expense items.
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CASH AND MARKETABLE SECURITIES

QUALCOMM's cash, cash equivalents and marketable securities totaled approximately $\$ 4.4$ billion at the end of the second quarter of fiscal 2003, compared to $\$ 3.9$ billion on December 29, 2002 and $\$ 3.2$ billion on September 29, 2002. Our previously announced stock repurchase program was initiated in the second fiscal quarter utilizing $\$ 124$ million in the quarter. Detailed reconciliations between total QUALCOMM cash and cash equivalents and cash and cash equivalents including marketable securities and excluding the QSI segment are presented in this release.
QUALCOMM Announces Second Quarter Fiscal 2003 Results Page 5 of 16

RESULTS OF BUSINESS SEGMENTS

THE FOLLOWING TABLES PRESENT SEGMENT INFORMATION (IN THOUSANDS):

| <TABLE> |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Reconciling Items | QUALCOMM |  |
| Total |  |  |  |  |  |  |
| Segments | QCT | QTL | QWI | (1) | excluding QSI | QSI |
| QUALCOMM |  |  |  |  |  |  |
| -- |  |  |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |  |  |
| Revenues | 652,873 | 260,110 | 119,319 | $(15,524)$ | 1,016,778 | 26,265 |
| 1,043,043 |  |  |  |  |  |  |
| Change from prior quarter (5\%) | (8\%) | 2\% | 9\% | N/M | (5\%) | (10\%) |
| $50 \%$ |  |  |  |  |  |  |
| $214,876$ |  |  |  |  |  |  |
| Change from prior quarter (45\%) | (22\%) | 3\% | 167\% | N/M | (12\%) | (85\%) |
|  |  |  |  |  |  |  |
| Tax rates |  |  |  |  | 32\% | 14\% |
| 52\% |  |  |  |  |  |  |
| $103,016$ |  |  |  |  |  |  |
| Change from prior quarter(9\%)(104\%)$(57 \%)$ |  |  |  |  |  |  |
| Change from prior year 135\% |  |  |  |  | 95\% | (303\%) |
|  |  |  |  |  |  |  |
| Change from prior quarter$(57 \%)$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| First Quarter - Fiscal Year 2003 |  |  |  |  |  |  |
| <TABLE> |  |  |  |  |  |  |
| <CAPTION> |  |  |  |  |  |  |
|  |  |  |  | Reconciling Items | QUALCOMM |  |
| Total |  |  |  |  |  |  |
| Segments | QCT | QTL | QWI | (1) | excluding QSI | QSI |
| QUALCOMM |  |  |  |  |  |  |


<TABLE>
<CAPTION>
Goodwill

(1) Reconciling items related to revenues consist primarily of other non-reportable segment revenues less intersegment eliminations. Reconciling items related to earnings before taxes consist primarily of corporate expenses, charges that are not allocated to the segments for management reporting purposes, unallocated net investment income, non-reportable segment results, interest expense and the elimination of intercompany profit.
(2) Starting in fiscal 2003, the Company no longer records goodwill amortization, in accordance with Financial Accounting Standards No. 142. In the second quarter of fiscal 2002, goodwill amortization and other adjustments included $\$ 61.1$ million of amortization of goodwill, $\$ 3.1$ million of amortization of intangible assets and $\$ 1.0$ million of payroll expenses on stock option exercises, offset by $\$ 0.1$ million of credits related to the sale of the terrestrial-based CDMA wireless infrastructure business and $\$ 0.7$ million of credits related to the reduction of reserves established in connection with the Globalstar business. In the first six months of fiscal 2002, goodwill amortization and other adjustments included $\$ 122.3$ million of amortization of goodwill, $\$ 6.1$ million of amortization of intangible assets and $\$ 3.1$ million of payroll expenses on stock option exercises, offset by $\$ 0.1$ million of credits related to the sale of the terrestrial-based CDMA wireless infrastructure business and $\$ 2.1$ million of credits related to the reduction of reserves established in connection with the Globalstar business. With the adoption of FAS 142 in 2003 and given the immateriality of the other adjustments, the Company no longer makes these adjustments to its results excluding QSI in fiscal 2003.
(3) The sum of the earnings per share amounts may not equal total earnings per share due to rounding.

N/M - Not Meaningful
BUSINESS SEGMENT HIGHLIGHTS

QUALCOMM CDMA TECHNOLOGIES (QCT)

- Shipped approximately 28 million MSM(TM) phone chips to customers worldwide during the second fiscal quarter, up from approximately 14 million units in the year ago quarter.
- Shipped approximately 25 million 3G CDMA2000 1X/1xEV-DO MSM phone chips during the second fiscal quarter for a cumulative total of nearly 94 million 3G CDMA2000 MSM phone chips.
- Shipped CSM infrastructure chips for 3G CDMA2000 1X/1xEV-DO to support more than 1.5 million equivalent voice channels, down from approximately 2.5 million in the year ago quarter.
- Announced that more than 10 million gpsOne(TM)-enabled devices are now in commercial use in Japan, South Korea and the United States, making QUALCOMM's gpsOne technology the world's most widely deployed personal location system.
- Announced strong market demand for the advanced multimedia MSM6100(TM)
chipset solution. A total of eight handset manufacturers, including Curitel, Kyocera, LG Electronics, Motorola, Samsung Electronics, Sharp Corporation, Synertek and Toshiba, covering 22 separate planned device designs, have already begun to take receipt of shipments of the MSM6100 chipset in order to support rollouts of these new devices this year.

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## QUALCOMM TECHNOLOGY LICENSING (QTL)

- Signed a total of ten CDMA license agreements during the second fiscal quarter, including six new licenses and four amendments to existing license agreements.
- Thirty-two subscriber licensees reported sales of CDMA2000 1X products and nine subscriber licensees reported sales of WCDMA products through the second fiscal quarter.
- Thirteen infrastructure licensees reported sales of CDMA2000 1X products and eight infrastructure licensees reported sales of WCDMA products through the second fiscal quarter.

QUALCOMM WIRELESS \& INTERNET GROUP (QWI) QUALCOMM INTERNET SERVICES (QIS)

- Announced two additional commercial BREW launches by operators, including the joint venture between Telefonica Moviles and Portugal Telecom (Vivo) in Brazil and Telstra in Australia. Also, KDDI in Japan launched over-the-air download capability for its BREW-based service.
- Announced that ALLTEL will be the first operator to offer BREW Shop software, a native PDA application which enables operators to use the BREW Distribution System to offer over-the-air PDA application download services.
- Announced the development of content for the BREW platform by leading game and entertainment companies, including SEGA Mobile, Sony Pictures Digital, Bandai, THQ, Sorrent and Mforma.
- Demonstrated over-the-air GPRS downloads of both native BREW and Java(TM) applications using the BREW distribution system at the 3GSM World Congress 2003 using the GSM/GPRS network of French wireless operator SFR and a Maxon GSM/GPRS phone.

QUALCOMM WIRELESS BUSINESS SOLUTIONS (R) (QWBS)

- Shipped approximately 8,400 OmniTRACS(R) units and related products in the second quarter, down 12 percent year-over-year largely due to a decline in sales in Brazil. This brings the cumulative total to over 470,000 units shipped worldwide.
- Commercially introduced GlobalTRACS(TM), an equipment management system that provides reliable, wireless access to equipment engine hours and location data, regardless of equipment type or manufacturer.

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- Announced several new innovative technologies for fleet management solutions, including a high data rate technology, a portable computing solution for load management with electronic signature capture and transfer, and an untethered trailer monitoring system initiative.

CONFERENCE CALL

QUALCOMM's second quarter fiscal 2003 earnings conference call will be broadcast live on April 23, 2003 beginning at 2:30 p.m. Pacific Daylight Time on the Company's web site at: www.qualcomm.com. This conference call may contain forward-looking financial information. The conference call will include a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the company's financial results prepared in accordance with GAAP, as well as the other material financial and statistical information to be discussed in the conference call, will be posted on the company's Investor Relations web site at www. qualcomm.com immediately prior to commencement of the call. The taped audio replay will be available for approximately two weeks. To listen to the replay, U.S. callers may dial (800) 633-8284 and international callers may dial (402) 977-9140. U.S. and international callers should use reservation number 21095067.

QUALCOMM Incorporated (www.qualcomm.com) is a leader in developing and delivering innovative digital wireless communications products and services based on the Company's CDMA digital technology. Headquartered in San Diego,

Calif., QUALCOMM is included in the S\&P 500 Index and is a 2003 FORTUNE 500 (R) company traded on The Nasdaq Stock Market(R) under the ticker symbol QCOM.

NOTE REGARDING USE OF NON-GAAP FINANCIAL MEASURES
The Company presents financial information excluding the QUALCOMM Strategic
Initiatives (QSI) segment to facilitate evaluation by management, investors and analysts of its ongoing core operating businesses, including QUALCOMM CDMA Technologies (QCT), QUALCOMM Technology Licensing (QTL) and QUALCOMM Wireless \& Internet (QWI). QSI results relate to strategic investments for which the Company has exit strategies of varying durations. Management believes that the information excluding QSI presents a more representative measure of the operating and liquidity performance of the Company because it excludes the effect of fluctuations in value of

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investments that are unrelated to the Company's operational performance. The financial information excluding QSI should be considered in addition, not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Reconciliations between total QUALCOMM results and results excluding QSI are presented in this release.

NOTE REGARDING FORWARD-LOOKING STATEMENTS

In addition to the historical information contained herein, this news release contains forward-looking statements that are subject to risks and uncertainties. Actual results may differ substantially from those referred to herein due to a number of factors, including but not limited to risks associated with: changing global economic conditions, particularly in the telecommunications and Internet-related industries and the resulting uncertainty in forecasting future results; timing and receipt of license fees and royalties; integrated circuit inventory and order levels; the Company's ability to execute additional 3G licenses; the scale-up, acceptance and operations of CDMA systems, including CDMA2000 1xEV-DO and systems in new markets such as China and India; the ability to sustain or improve operational efficiency and profitability; decreases in the rate of growth in CDMA-based wireless data and Internet access or the CDMA subscriber population; strategic investments, loans, acquisitions or divestitures the Company has or may pursue; the value realized on sale of the Vesper Companies' business or assets; changes in the fair values of marketable securities and derivative instruments held; the development, deployment and commercial acceptance of evolving CDMA technology standards; developments in current or future litigation; customer receivables and performance guarantees; component shortages; and international business activities, as well as the other risks detailed from time-to-time in the Company's SEC reports.

## \#\#\#

QUALCOMM(R), QCT(R) QUALCOMM Wireless Business Solutions(R), OmniTRACS(R), MSM(TM), MSM6100(TM), gpsOne(TM), GlobalTRACS(TM) and BREW(TM) are trademarks and/or service marks of QUALCOMM Incorporated. All other trademarks are the property of their respective owners.
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QUALCOMM INCORPORATED
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
THIS SCHEDULE IS TO ASSIST THE READER IN RECONCILING FROM
RESULTS EXCLUDING QSI TO TOTAL QUALCOMM RESULTS
(IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)

<TABLE>
<CAPTION>
<CAPTION>

\begin{tabular}{|c|c|c|c|c|}
\hline & \multirow[t]{2}{*}{EXCLUDING QSI} & \multicolumn{2}{|r|}{QSI} & \\
\hline \multicolumn{4}{|l|}{TOTAL QUALCOMM} & \\
\hline <S> & <C> & <C> & & <C> \\
\hline \multicolumn{5}{|l|}{Revenues:} \\
\hline Equipment and services & 763,217 & \$ & 26,265 & \$ \\
\hline \multicolumn{5}{|l|}{789,482} \\
\hline Licensing and royalty fees & 253,561 & & - & \\
\hline \multicolumn{5}{|l|}{253,561} \\
\hline & 1,016,778 & & 26,265 & \\
\hline 1,043,043 & & & & \\
\hline
\end{tabular}
\begin{tabular}{lr}
341,100 & 40,828 \\
129,757 & 2,044 \\
116,954 & 18,770
\end{tabular}

Research and development
116,954
18,770
Selling, general and administrative
1,965
135,724
Amortization of other acquisition-related
intangible assets
1,965
Asset impairment charges
160,145
----------
Total operating expenses
811,563
-----------
Operating income (loss)
427,002
231,480
Interest expense
\((3,879)\)
Investment income (expense), net
\((12,725)\)
----------
Income (loss) before income taxes
460,651

\section*{214,876}

Income tax (expense) benefit
(111,860) (c)
-----------
Net income (loss)
103,016
\(===========\)

Net earnings (loss) per common share:
Diluted
0.13 (e)

Shares used in per share calculations:
Diluted
818,088
\(===========\)
</TABLE>
(a) Includes $\$ 28$ million in interest income related to cash, cash equivalents and marketable debt securities, which are not part of the Company's strategic investment portfolio.
(b) Includes $\$ 162$ million loss, net of minority interest, of Vesper Holdings from December 1, 2002 through February 28, 2003 due to the Company's practice of consolidating foreign subsidiaries one month in arrears.
(c) The estimated fiscal year 2003 effective tax rate for operations excluding QSI and total QUALCOMM are $33 \%$ and $43 \%$, respectively. The change in the estimated 2003 effective tax rate for operations excluding QSI from $34 \%$ used in the first quarter of fiscal 2003 results in a $32 \%$ effective tax rate in the second quarter of fiscal 2003. The change in the estimated 2003 effective tax rate for total QUALCOMM from $38 \%$ used in the first quarter of fiscal 2003 results in a 52 \% effective tax rate in the second quarter of fiscal 2003.
(d) Includes $\$ 57$ million equity losses in investees, $\$ 24$ million other-than-temporary losses on investments, $\$ 23$ million minority interest in loss of consolidated subsidiaries and $\$ 7$ million interest income.
(e) The sum of the earnings per share amounts may not equal total earnings per share due to rounding.

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QUALCOMM INCORPORATED
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
THIS SCHEDULE IS TO ASSIST THE READER IN RECONCILING FROM RESULTS EXCLUDING QSI TO TOTAL QUALCOMM RESULTS
(IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)
<TABLE>
$\qquad$

(a) Includes $\$ 54$ million in interest income related to cash, cash equivalents and marketable debt securities, which are not part of the Company's strategic investment portfolio.
(b) Includes $\$ 192$ million loss, net of minority interest, of Vesper Holdings from September 1, 2002 through February 28, 2002 due to the Company's practice of consolidating foreign subsidiaries one month in arrears.
(c) The estimated fiscal year 2003 effective tax rate for operations excluding QSI and total QUALCOMM are $33 \%$ and $43 \%$, respectively.
(d) Includes $\$ 90$ million other-than-temporary losses on investments, $\$ 89$ million equity losses in investees, $\$ 37$ million minority interest in loss of consolidated subsidiaries and $\$ 14$ million interest income.
(e) The sum of the earnings per share amounts may not equal total earnings per share due to rounding.

QUALCOMM Announces Second Quarter Fiscal 2003 Results
QUALCOMM INCORPORATED
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS AND MARKETABLE SECURITIES
THIS SCHEDULE IS TO ASSIST THE READER IN RECONCILING CASH FLOWS FROM CASH, CASH EQUIVALENTS AND MARKETABLE SECURITIES EXCLUDING QSI TO TOTAL

QUALCOMM CASH FLOWS
(IN THOUSANDS)
(UNAUDITED)

<TABLE>
<CAPTION>
THREE MONTHS ENDED MARCH 30,
2003
-_-_-----_---_-

TOTAL
QUALCOMM
---------------
<S>
<C>
Earnings before taxes, depreciation, amortization and asset impairments (1)
477,792
Working capital changes and taxes paid (2)
101,052

NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES
578,844
Net additional share capital
56,823
Repurchases of common stock
(123,577)
Capital expenditures
(49,410)
Net issuance of finance receivables
\((6,280)\)
Other investments
(7,747)
Other items
416
\((6,920)\)
Changes in fair value and other changes to marketable securities
(9,972)
Marketable securities pending settlement
28,343
Transfer from QSI (3)
-
Transfer to QSI (4)
-

NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND
MARKETABLE SECURITIES (5)
460,104
\$ 485,597
\(===========\)
\$ 313,858

131,127

52, 875
-_-----------
\(\$ \quad 497,860\)
\(===========\)
\$ 138,761
\((52,875)\)

---------------
NET INCREASE IN CASH, CASH EQUIVALENTS AND MARKETABLE SECURITIES (5) 1,164,471
(1) Reconciliation to GAAP:

Net income (loss)
344,350
Non-cash adjustments
599,008
Plus: Taxes paid
64,162
-------------
Earnings before taxes, depreciation, amortization and asset impairments.
1,007,520
\[
===
\]
(2) Reconciliation to GAAP:

Increase (decrease) in cash resulting from changes in working capital
\((34,031)\)
Minus: Taxes paid
\((64,162)\)
--------------
Working capital changes and taxes paid
\((98,193)\)

\section*{=============}
(3) Cash from loan payments and sale of equity securities.
(4) Funding for strategic debt and equity investments, operations. of Vesper and other QSI operating expenses
(5) Reconciliation to GAAP cash flow statement:

Net increase (decrease) in cash and cash equivalents (GAAP)

\section*{583,137}

Plus: Net purchase (proceeds) of marketable securities 517,391

Plus: Net increase in fair value and other changes to marketable securities
37,685
Plus: Net increase (decrease) in marketable securities pending settlement
28,343
Less: Proceeds from trading securities included in working capital change
\((2,085)\)
\(\qquad\)
Net increase in cash, cash equivalents and marketable securities
1,164,471
\$ 1,162,636
\(\$ \quad 1,835\)
\((1,884)\)

24,357
13,328

33, 055
\((2,085)\)
\(\qquad\)

1,835
\(\qquad\)
\((4,712)\)
\(\$ \quad(314,226)\)
270,682
\(\qquad\)
\(\$ \quad(43,544)\)
\(\qquad\)
\$ 19,281
\(\qquad\)
\$ 19,281 ============
\$ \(\quad 588,034\)
519,275
\(\$ \quad(4,897)\)
\((1,884)\)
-
\(============\)
\(==========\)
</TABLE>
QUALCOMM INCORPORATED
CONDENSED CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

## <TABLE>

<CAPTION>

## ASSETS

|  |  | $\begin{gathered} \text { QUALCOMM } \\ \text { EXCLUDING } \\ \text { QSI } \\ \text { MARCH } 30 \text {, } \\ 2003 \end{gathered}$ |  | $\begin{aligned} & \text { a) (b) } \\ & \text { H } 30 \text {, } \\ & 03 \end{aligned}$ |  | QUALCOMM <br> MARCH 30, 2003 |  | QUALCOMM eptember 29, 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  |
| Current assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 1,971,670 | \$ | 18,171 | \$ | 1,989,841 | \$ | 1,406,704 |
| Marketable securities |  | 1,732,454 |  | 18,150 |  | 1,750,604 |  | 1,411,178 |



Accounts receivable, net
Finance receivables, net
Inventories, net
Deferred tax assets (b)
Other current assets

Total current assets
Marketable securities
Finance receivables, net
Other investments
Property, plant and equipment, net
Goodwill, net
Deferred tax assets (b)
Other assets
Total assets

|  | 507,748 |  | 26,466 |
| :---: | :---: | :---: | :---: |
|  | 3,627 |  | 961 |
|  | 139,663 |  | 11,419 |
|  | 459,241 |  | - |
|  | 110,954 |  | 24,108 |
|  | 4,925,357 |  | 99,275 |
|  | 480,669 |  | 142,869 |
|  | 4,272 |  | 449,101 |
|  | 4,722 |  | 172,714 |
|  | 498,725 |  | 89,542 |
|  | 345,048 |  | 1,865 |
|  | 603,979 |  | - |
|  | 218,212 |  | 181,832 |
| \$ | 7,080,984 | \$ | 1,137,198 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:
Trade accounts payable
Payroll and other benefits related
liabilities
Unearned revenue
Dividends payable
Other current liabilities
$\quad$ Total current liabilities
Unearned revenue
Long-term debt
Other liabilities

Total liabilities
Minority interest in consolidated subsidiaries

Stockholders' equity:
Preferred stock, $\$ 0.0001$ par value
Common stock, $\$ 0.0001$ par value
Paid-in capital
Retained earnings
Accumulated other comprehensive loss
Total stockholders' equity
Total liabilities and stockholders' equity

## </TABLE>

(a) Includes the consolidated Vesper Holdings balance sheet at February 28, 2003. The Company consolidates foreign subsidiaries one month in arrears.
(b) Deferred tax assets and liabilities are not allocated to the Company's segments. A valuation allowance was provided on all net deferred tax assets of investments that are consolidated by QSI, including Vesper, because of uncertainty regarding their realization.

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QUALCOMM INCORPORATED
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)

<TABLE>
<CAPTION>
<S>
Revenues:
Equipment and services
Licensing and royalty fees
QuALCOMM Announces Second Quarter Fiscal 2003 Results
(UNAUDIED)
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \$ & 141,041 & \$ & 44,635 & \$ & 185,676 & \$ & 209,418 \\
\hline & 111,767 & & 9,423 & & 121,190 & & 126,005 \\
\hline & 167,427 & & 6,019 & & 173,446 & & 183,482 \\
\hline & 39,475 & & - & & 39,475 & & - \\
\hline & 184,355 & & 28,855 & & 213,210 & & 156,081 \\
\hline & 644,065 & & 88,932 & & 732,997 & & 674,986 \\
\hline & 266,156 & & 252 & & 266,408 & & 259,995 \\
\hline & - & & 151,606 & & 151,606 & & 94,288 \\
\hline & 29,294 & & 17,058 & & 46,352 & & 40,283 \\
\hline & 939,515 & & 257,848 & & 1,197,363 & & 1,069,552 \\
\hline & 50 & & - & & 50 & & 44,540 \\
\hline
\end{tabular}

79
\begin{tabular}{|c|c|c|c|}
\hline & 80 & & 79 \\
\hline & 6,176,021 & & 4,918,202 \\
\hline & 909,513 & & 604,624 \\
\hline & \((64,845)\) & & \((130,949)\) \\
\hline & 7,020,769 & & 5,391,956 \\
\hline \$ & 8,218,182 & \$ & 6,506,048 \\
\hline
\end{tabular}
80
\(6,176,021\)
909,513

\begin{tabular}{|c|c|c|c|}
\hline & 534,214 & & 536,950 \\
\hline & 4,588 & & 388,396 \\
\hline & 151,082 & & 88,094 \\
\hline & 459,241 & & 122 \\
\hline & 135,062 & & 109,322 \\
\hline & 5,024,632 & & 3,940,766 \\
\hline & 623,538 & & 381,630 \\
\hline & 453,373 & & 442,934 \\
\hline & 177,436 & & 276,414 \\
\hline & 588,267 & & 686,283 \\
\hline & 346,913 & & 344,803 \\
\hline & 603,979 & & 7,493 \\
\hline & 400,044 & & 425,725 \\
\hline \$ & 8,218,182 & \$ & 6,506,048 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Selling, general and administrative & & 135,724 & & 123,960 & & 283,723 & & 224,725 \\
\hline Amortization of goodwill and other acquisition-related intangible assets & & 1,965 & & 63,682 & & 3,937 & & 127,413 \\
\hline Asset impairment charges & & 160,145 & & - & & 160,145 & & - \\
\hline Total operating expenses & & 811,563 & & 596,311 & & ,462,014 & & 1,112,872 \\
\hline Operating income & & 231,480 & & 99,804 & & 678,198 & & 281,885 \\
\hline Interest expense & & \((3,879)\) & & \((6,156)\) & & \((10,760)\) & & \((8,718)\) \\
\hline Investment (expense) income, net & & \((12,725)\) & & \((25,007)\) & & \((63,313)\) & & 13,025 \\
\hline Income before income taxes & & 214,876 & & 68,641 & & 604,125 & & 286,192 \\
\hline Income tax expense & & \((111,860)\) & & \((24,711)\) & & \((259,775)\) & & \((103,029)\) \\
\hline Net income & \$ & 103,016 & \$ & 43,930 & \$ & 344,350 & \$ & 183,163 \\
\hline
\end{tabular}

Net earnings per common share:
Basic
Diluted
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \$ & 0.13 & \$ & 0.06 & \$ & 0.44 & \$ & 0.24 \\
\hline \$ & 0.13 & \$ & 0.05 & \$ & 0.42 & \$ & 0.23 \\
\hline
\end{tabular}

Shares used in per share calculations:
Basic
Diluted

Dividends declared per share
</TABLE>
QUALCOMM Announces Second Quarter Fiscal 2003 Results
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QUALCOMM INCORPORATED
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS) (UNAUDITED)

<TABLE>
<CAPTION>
SIX MONTHS ENDED
-----------------

MARCH 30,
2003
-----------------
<S>
<C>
OPERATING ACTIVITIES:
Net income
344,350
Depreciation and amortization
89,526
Asset impariment charges
160,145
Net realized gains on marketable securities and other investments
\((11,268)\)
Change in fair values of derivative investments
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & 789,026 & & 767,903 & & 786,153 & & 766,431 \\
\hline & , 088 & & 808,996 & & 816,916 & & 809,285 \\
\hline \$ & 0.05 & \$ & - & \$ & 0.05 & \$ & \\
\hline
\end{tabular}

Inventories, net
\((64,201)\)
Other assets
6,792
Trade accounts payable
\((18,932)\)
Payroll, benefits, and other liabilities
21,733
Unearned revenue
15,146
--------------
Net cash provided by operating activities 909,327
-------------
INVESTING ACTIVITIES:
Capital expenditures
(130,971)
Purchases of wireless licenses
\((8,247)\)
Purchases of available-for-sale securities
(1, 448, 922)
Proceeds from sale of available-for-sale securities
1,015,585
Purchases of held-to-maturity securities
(160,206)
Maturities of held-to-maturity securities
76,152
Issuance of finance receivables
(148, 021)
Collection of finance receivables
527,033
Issuance of notes receivable
(1, 177)
Other investments and acquisitions
(31, 738)
Other items, net
1,638

Net cash used by investing activities \((308,874)\)
-------------
FINANCING ACTIVITIES:
Net proceeds from issuance of common stock
112,696
Repurchase and retirement of common stock (123,577)

Proceeds from put options
7,136
Proceeds from the issuance of long-term debt
5, 620
Payments on long-term debt
(17,217)
Other items, net
20
--------------
Net cash (used) provided by financing activities \((15,322)\)
-------------
Effect of exchange rate changes on cash \((1,994)\)

NET INCREASE IN CASH AND CASH EQUIVALENTS 583,137
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD 1,406,704
--------------
CASH AND CASH EQUIVALENTS AT END OF PERIOD 1,989,841
\begin{tabular}{|c|c|c|}
\hline & \((43,335)\) & \((20,866)\) \\
\hline & 21,416 & \((14,624)\) \\
\hline & \((9,269)\) & \((9,663)\) \\
\hline & 23,278 & \((1,545)\) \\
\hline & 26,732 & \((11,586)\) \\
\hline & 578,844 & 330,483 \\
\hline & \((49,410)\) & \((81,561)\) \\
\hline & - & \((8,247)\) \\
\hline & \((608,886)\) & \((840,036)\) \\
\hline & 600,539 & 415,046 \\
\hline & \((93,595)\) & \((66,611)\) \\
\hline & 27,672 & 48,480 \\
\hline & \((7,281)\) & \((140,740)\) \\
\hline & 1,001 & 526,032 \\
\hline & (511) & (666) \\
\hline & \((7,747)\) & \((23,991)\) \\
\hline & \((4,013)\) & 5,651 \\
\hline & \((142,231)\) & \((166,643)\) \\
\hline & 56,823 & 55,873 \\
\hline & \((123,577)\) & - \\
\hline & 7,136 & - \\
\hline & 3,856 & 1,764 \\
\hline & \((12,075)\) & \((5,142)\) \\
\hline & - & 20 \\
\hline & \((67,837)\) & 52,515 \\
\hline & 772 & \((2,766)\) \\
\hline & 369,548 & 213,589 \\
\hline & 1,620,293 & 1,406,704 \\
\hline \$ & 1,989,841 & 1,620,293 \\
\hline
\end{tabular}
\((9,663)\)
\((1,545)\)
\((11,586)\)

330,483
\((81,561)\)
\((8,247)\)
\((840,036)\)
415,046
\((66,611)\)
48,480
\((140,740)\)
526,032
(666)
\((23,991)\)
5,651
\((166,643)\)

55,873

1,764
\((5,142)\)

20
</TABLE>
