UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of

the Securities Exchange Act of 1934

July 21, 2010

Date of Report (Date of earliest event reported)

QUALCOMM Incorporated

(Exact name of registrant as specified in its charter)

Delaware

	(State or other jurisdic	tion of incorporation)
	000-19528	95-3685934
	(Commission File Number)	(IRS Employer Identification No.)
	5775 Morehouse Drive, San Diego, CA	92121
	(address of principal executive offices)	(Zip Code)
	858-58	7-1121
	(Registrant's telephone nu	nber, including area code)
Che	eck the appropriate box below if the Form 8-K filing is intended to simultaneously sa	tisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 2	30.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.	14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange	ge Act (17 CFR 240.14d-2(b))
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D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition

On July 21, 2010, QUALCOMM Incorporated ("Qualcomm" or the "Company") issued a press release regarding the Company's financial results for its third fiscal quarter ended June 27, 2010. The full text of the Company's press release is attached hereto as Exhibit 99.1.

The attached press release presents pro forma financial information that is used by management (i) to evaluate, assess and benchmark the Company's operating results on a consistent and comparable basis; (ii) to measure the performance and efficiency of the Company's ongoing core operating businesses, including the Qualcomm CDMA Technologies, Qualcomm Technology Licensing and Qualcomm Wireless & Internet segments; and (iii) to compare the performance and efficiency of these segments against each other and against competitors outside the Company. Pro forma measurements of the following financial data are used by the Company's management: revenues, research and development (R&D) expenses, selling, general and administrative (SG&A) expenses, total operating expenses, operating income (loss), net investment income (loss), income (loss) before income taxes, effective tax rate, net income (loss), diluted earnings (loss) per share, operating cash flow and free cash flow. Management is able to assess what it believes is a more meaningful and comparable set of financial performance measures for the Company and its business segments by using pro forma information. As a result, management compensation decisions and the review of executive compensation by the Compensation Committee of the Board of Directors focus primarily on pro forma financial measures segments.

Pro forma information used by management, as presented in the attached press release, excludes the Qualcomm Strategic Initiatives (QSI) segment, certain share-based compensation, certain tax items and acquired in-process R&D. The QSI segment is excluded because the Company expects to exit its strategic investments at various times, and the effects of fluctuations in the value of such investments are viewed by management as unrelated to the Company's operational performance. Share-based compensation, other than amounts related to share-based awards granted under a bonus program that may result in the issuance of unrestricted shares of the Company's common stock, is excluded because management views such share-based compensation as unrelated to the Company's operational performance. Further, share-based compensation related to stock options is affected by factors that are subject to change, including the Company's stock price, stock market volatility, expected option life, risk-free interest rates and expected dividend payouts in future years. Certain tax items that were recorded in reported earnings in each fiscal year presented, but were unrelated to the fiscal year in which they were recorded, are excluded in order to provide a clearer understanding of the Company's ongoing pro forma tax rate and after tax earnings. Acquired in-process R&D is excluded because such expense is viewed by management as unrelated to the operating activities of the Company's ongoing core businesses.

The attached press release presents free cash flow, defined as net cash provided by operating activities less capital expenditures, to facilitate an understanding of the amount of cash flow generated that is available to grow the Company's business and to create long-term shareholder value. The Company believes that this presentation is useful in evaluating its operating performance and financial strength. In addition, management uses this measure to evaluate the Company's performance, to value the Company and to compare its operating performance with other companies in the industry.

The non-GAAP pro forma financial information presented in the attached press release should be considered in addition to, not as a substitute for, or superior to, financial measures calculated in accordance with generally accepted accounting principles (GAAP). In addition, "pro forma" is not a term defined by GAAP, and, as a result, the Company's measure of pro forma results might be different than similarly titled measures used by other companies. Reconciliations between GAAP results and pro forma results are presented in the attached press release.

Item 9.01. Exhibits.

Exhibit

No.

Description

99.1 July 21, 2010 Press Release by QUALCOMM Incorporated

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

QUALCOMM Incorporated

Date: July 21, 2010

By: /s/ William E. Keitel William E. Keitel, Executive Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit No.

Description

99.1 July 21, 2010 Press Release by QUALCOMM Incorporated

Qualcomm Contact: Warren Kneeshaw Phone: 1-858-658-4813 e-mail: <u>ir@qualcomm.com</u>

Qualcomm Announces Third Quarter Fiscal 2010 Results Revenues \$2.7 Billion, EPS \$0.47 Pro Forma EPS \$0.57

Reports Record MSM Shipments; Raises Financial Guidance

SAN DIEGO — July 21, 2010 — Qualcomm Incorporated (Nasdaq: QCOM), a leading developer and innovator of advanced wireless technologies, products and services, today announced results for the third quarter of fiscal 2010 ended June 27, 2010.

"Our financial performance this quarter exceeded our prior expectations, driven by record MSM chipset shipments, favorable product mix and continued strong demand for 3G devices around the world," said Dr. Paul E. Jacobs, chairman and CEO of Qualcomm. "Looking forward, we continue to see healthy CDMA-based device growth of approximately 23 percent in calendar year 2010, and are raising both our revenue and earnings guidance for the fiscal year."

Third Quarter Results (GAAP)

- Revenues: \$2.71 billion, down 2 percent year-over-year and up 2 percent sequentially.
- Operating income: \$792 million, down 11 percent year-over-year and up 2 percent sequentially.
- Net income: \$767 million, up 4 percent year-over-year and down 1 percent sequentially.
- Diluted earnings per share: \$0.47, up 7 percent year-over-year and 2 percent sequentially.
- Effective tax rate: 21 percent for the quarter.
- Operating cash flow: \$951 million, down 13 percent year-over-year; 35 percent of revenues.

Return of capital to stockholders: \$1.49 billion, including \$309 million, or \$0.19 per share, of cash dividends paid, and \$1.18 billion to repurchase 32.4 million shares of our common stock.

Pro Forma Third Quarter Results

Pro forma results exclude the Qualcomm Strategic Initiatives (QSI) segment, certain share-based compensation, certain tax items that are not related to the current year and acquired in-process research and development (R&D) expense.

- Revenues: \$2.70 billion, down 2 percent year-over-year and up 1 percent sequentially.
- Operating income: \$991 million, down 12 percent year-over-year and 7 percent sequentially.
- Net income: \$936 million, up 4 percent year-over-year and down 5 percent sequentially.
- Diluted earnings per share: \$0.57, up 6 percent year-over-year and down 3 percent sequentially. The current quarter excludes \$0.07 loss per share attributable to certain share-based compensation and \$0.03 loss per share attributable to certain tax items.
- Effective tax rate: 19 percent for the quarter.
- Free cash flow: \$954 million, down 8 percent year-over-year; 35 percent of revenues (defined as net cash from operating activities less capital expenditures).

Detailed reconciliations between results reported in accordance with generally accepted accounting principles (GAAP) and pro forma results are included at the end of this news release.

Third Quarter Key Business Metrics

- CDMA-based Mobile Station ModemTM (MSMTM) shipments: approximately 103 million units, up 10 percent year-over-year and 11 percent sequentially.
 - March quarter total reported device sales: approximately \$25.2 billion, up 19 percent year-over-year and down 9 percent sequentially.
 - March quarter estimated CDMA-based device shipments: approximately 134 to 138 million units at an estimated average selling price of approximately \$183 to \$189 per unit.

Cash and Marketable Securities

Our cash, cash equivalents and marketable securities totaled approximately \$17.6 billion at the end of the third quarter of fiscal 2010, compared to \$18.2 billion at the end of the second quarter of fiscal 2010 and \$15.7 billion a year ago. On July 8, 2010, we announced a cash dividend of \$0.19 per share payable on September 24, 2010 to stockholders of record as of August 27, 2010.

Research and Development

(\$ in millions)	Pro Forma	Share-Based Compensation	In-Process R&D	QSI	GAAP
Third quarter fiscal 2010	\$ 546	\$ 74	\$ —	\$ 29	\$649
As a % of revenues	20%			N/M	24%
Third quarter fiscal 2009	\$ 523	\$ 72	\$ —	\$ 23	\$618
As a % of revenues	19%			N/M	22%
Year-over-year change (\$)	4%	3%	N/M	26%	5%

N/M — Not Meaningful

Pro forma R&D expenses increased 4 percent year-over-year, primarily due to an increase in costs related to the development of integrated circuit products, next-generation CDMA and OFDMA technologies, and other initiatives to support the acceleration of advanced wireless products and services. QSI R&D expenses were primarily related to our FLO TVTM subsidiary.

Selling, General and Administrative

(\$ in millions)	Pro Forma	Share-Based Compensation	QSI	GAAP
Third quarter fiscal 2010	\$ 321	\$ 65	\$ (26)	\$360
As a % of revenues	12%		N/M	13%
Third quarter fiscal 2009	\$ 285	\$ 68	\$ 24	\$377
As a % of revenues	10%		N/M	14%
Year-over-year change (\$)	13%	(4%)	(208%)	(5%)

Pro forma selling, general and administrative (SG&A) expenses increased 13 percent year-over-year primarily due to an increase in patent-related costs. Third quarter fiscal 2010 QSI SG&A expenses included a \$62 million gain on the sale of our Australia spectrum license. Other QSI SG&A expenses increased by \$12 million primarily due to selling and marketing expenses related to FLO TV.

Effective Income Tax Rate

Our fiscal 2010 effective income tax rates are estimated to be approximately 20 percent for GAAP and approximately 20 to 21 percent for pro forma. Our estimate of the fiscal 2010 GAAP effective tax rate includes tax expense of approximately \$130 million that arises because deferred revenue related to the 2008 license and settlement agreements with Nokia is taxable in fiscal 2010, but the resulting deferred tax asset will reverse in future years when our state tax rate will be lower as a result of California tax legislation enacted in 2009. During the third quarter of fiscal 2010, we recorded \$20 million of tax expense as a result of prior year tax audits completed during the third fiscal quarter. The tax expense related to these items was excluded from our pro forma results to provide a clearer understanding of our ongoing tax rate and after tax earnings.

Qualcomm Strategic Initiatives

The QSI segment is composed of our strategic investments, including FLO TV and the Broadband Wireless Access (BWA) spectrum recently won in the auction in India. GAAP results for the third quarter of fiscal 2010 included a net loss of \$4 million for the QSI segment. The third quarter of fiscal 2010 QSI results included \$118 million in operating expenses, primarily related to FLO TV, partially offset by a \$62 million gain on the sale of our Australia spectrum license. In June 2010, in connection with the India BWA spectrum purchase, we entered into a bank loan agreement that is payable in full in Indian rupees in December 2010. At the end of the third quarter of fiscal 2010, the carrying value of the loan was \$1.06 billion.

Business Outlook

The following statements are forward looking and actual results may differ materially. The "Note Regarding Forward-Looking Statements" at the end of this news release provides a description of certain risks that we face, and our annual and quarterly reports on file with the Securities and Exchange Commission (SEC) provide a more complete description of risks.

Our outlook does not include provisions for the consequences of injunctions, damages or fines related to any pending legal matters unless awarded or imposed by a court, governmental entity or other regulatory body. In addition, due to their nature, certain income and expense items, such as realized investment gains or losses, gains and losses on certain derivative instruments

or asset impairments, cannot be accurately forecast. Accordingly, we exclude forecasts of such items from our business outlook, and actual results may vary materially from the business outlook if we incur any such income or expense items.

The following table summarizes GAAP and pro forma guidance based on the current business outlook. The pro forma business outlook presented below is consistent with the presentation of pro forma results elsewhere herein.

The following estimates are approximations and are based on the current business outlook:

FOURTH FISCAL QUARTER

_		Q4 FY09 Results	Current Guidance Q4 FY10 Estimates
Pro Forma			
Revenues	\$	2.68B	\$2.67B - \$2.93B
Year-over-year change			even - increase 9%
Diluted earnings per share (EPS)	\$	0.48	\$0.55 - \$0.59
Year-over-year change			increase 15% - 23%
GAAP			
Revenues	\$	2.69B	\$2.67B - \$2.93B
Year-over-year change			decrease 1% - increase 9%
Diluted EPS	\$	0.48	\$0.39 - \$0.43
Year-over-year change			decrease 10% - 19%
Diluted EPS attributable to QSI		(\$0.05)	(\$0.07)
Diluted EPS attributable to share-based compensation		(\$0.05)	(\$0.07)
Diluted EPS attributable to certain tax items (1)	\$	0.09	(\$0.02)
Metrics			
MSM shipments		approx. 91M	approx. 106M - 111M
Year-over-year change			increase 16% - 22%
Total reported device sales (2)	\$	24.9B*	\$26.5B - \$28.5B*
Est. CDMA-based devices shipped (2)	approx	. 120M- 124M*	not provided
Est. CDMA-based device average selling price (2)		ox. \$200-\$206*	not provided

* Est. sales in June quarter, reported in September quarter

FISCAL YEAR

*

		FY 2009 Results	Prior Guidance FY 2010 Estimates	Current Guidance FY 2010 Estimates
Pro Forma				
Revenues	\$	10.39B	\$10.4B - \$11.0B	\$10.7B - \$11.0B
Year-over-year change			even - increase 6%	increase 3% - 6%
Diluted EPS	\$	1.31	\$2.21 - \$2.32	\$2.33 - \$2.37
Year-over-year change			increase 69% - 77%	increase 78% - 81%
GAAP				
Revenues	\$	10.42B	\$10.4B - \$11.0B	\$10.7B - \$11.0B
Year-over-year change			even - increase 6%	increase 3% - 6%
Diluted EPS	\$	0.95	\$1.71 - \$1.82	\$1.82 - \$1.86
Year-over-year change			increase 80% - 92%	increase 92% - 96%
Diluted EPS attributable to QSI		(\$0.15)	(\$0.15)	(\$0.15)
Diluted EPS attributable to share-based compensation		(\$0.27)	(\$0.27)	(\$0.27)
Diluted EPS attributable to certain tax items (1)	\$	0.07	(\$0.08)	(\$0.09)
Metrics				
Est. fiscal year* CDMA-based device average selling price range (2)	appro	x. \$202 - \$208	approx. \$182 - \$188	approx. \$184 - \$188

Shipments in Sept. to June quarters, reported in Dec. to Sept. quarters

CALENDAR YEAR Device Estimates (2)

	Calendar 2009 Estimates	Prior Guidance Calendar 2010 Estimates	Current Guidance Calendar 2010 Estimates
Est. CDMA-based device shipments			
March quarter	approx. 106M - 110M	not provided	approx. 134M - 138M
June quarter	approx. 120M - 124M	not provided	not provided
September quarter	approx. 126M - 130M	not provided	not provided
December quarter	approx. 148M - 152M	not provided	not provided
Est. Calendar year range (approx.)	500M - 516M	600M - 650M	600M - 650M
	Midpoint	Midpoint	Midpoint
Est. total CDMA-based units	approx. 508M	approx. 625M	approx. 625M
Est. CDMA units	approx. 213M	approx. 236M	approx. 236M
Est. WCDMA units	approx. 295M	approx. 389M	approx. 389M

(1) The estimate of our fiscal 2010 GAAP effective tax rate includes tax expense of approximately \$130 million that arises because deferred revenue related to the 2008 license and settlement agreements with Nokia is taxable in fiscal 2010 but the resulting deferred tax asset will reverse in future years when our state tax rate will be lower as a result of California tax legislation enacted in 2009.

(2) Total reported device sales is the sum of all reported sales in U.S. dollars (as reported to us by our licensees) of all licensed CDMA-based subscriber devices (including handsets, modules, modem cards and other subscriber devices) by our licensees during a particular period. The reported quarterly estimated ranges of ASPs and unit shipments are determined based on the information as reported to us by our licensees during the relevant period and our own estimates of the selling prices and unit shipments for licensees that do not provide such information. Not all licensees report sales, selling prices and/or unit shipments the same (e.g., some licensees report selling prices net of permitted deductions, such as transportation, insurance and packing costs, while other licensees report selling prices and then identify the amount of permitted deductions in their reports), and the way in which licensees report such information may change from time to time. Total reported device sales, estimated unit shipments and estimated ASPs for a particular period may include prior period activity that is reported with the activity for the particular period. For results using assumptions in effect for quarters prior to the second quarter of fiscal 2010, please refer to the "Changes to QTL Metrics" table of our April 21, 2010 earnings release that was furnished to the Securities and Exchange Commission on Form 8-K.

Results of Business Segments (in millions, except per share data):

SEGMENTS	OCT	OTI	QWI	Recon	o Forma ciling Items	Pro Forma	Share-Based	Tax Items	In-Process	(4) 120	CAAD (5)
	QCT	QTL	Qwi		(1)(5)	(5)	Compensation (2)	(3)	R&D	QSI (4)	GAAP (5)
Q3 — FISCAL 2010	\$1,691	\$ 847	\$ 162	s	_	\$ 2,700	s —	s —	s —	\$6	\$ 2,706
Revenues		5 847 5%	\$ 162 9%	3	N/M		» —	» —	s —	(33%)	
Change from prior year Change from prior quarter	(5%) 10%	(13%)	7%		N/M N/M	(2%) 1%				200%	(2%) 2%
Operating income (loss)	10%	(1570)	7.70		11/1/1	\$ 991	(\$149)	s —	s —	(\$50)	\$ 792
Change from prior year						(12%)	(3149)	• —	3 <u> </u>	35%	(11%)
							3%			53% 62%	(11%) 2%
Change from prior quarter EBT	\$ 404	\$ 673	\$ 6	\$	78	(7%) \$ 1,161	(\$149)	s —	N/M \$ —	(\$41)	\$ 971
Change from prior year	(26%)	2%	3 0 N/M	3	N/M	(3%)	(3149)	s —	3 <u> </u>	38%	(1%)
Change from prior year Change from prior quarter	(20%)	(18%)	N/M N/M		N/M N/M	(8%)	3%		N/A N/M	70%	(1%)
EBT as a % of revenues	24%	79%	4%		N/M N/M	43%	N/M			N/M	36%
Net income (loss)	24%	/9%	4 %		IN/IM	\$ 936	(\$111)	(\$54)	N/M \$ —	(\$4)	\$ 767
						3 930 4%				90%	
Change from prior year						4 % (5%)	13% (13%)	N/A N/M	N/A	95%	4% (1%)
Change from prior quarter Diluted EPS						\$ 0.57			N/M \$ —	\$ <u> </u>	
						5 0.5 7 6%	(\$0.07) 13%	(\$0.03)			\$ 0.47 7%
Change from prior year						(3%)	(17%)	N/A N/M	N/A N/M	N/M N/M	2%
Change from prior quarter											
Diluted shares used						1,642	1,642	1,642	1,642	1,642	1,642
Q2 — FISCAL 2010	\$1.527	\$ 074	\$ 152		(62)	\$ 2661	e	e	s –	6 2	\$ 260
Revenues	\$1,537	\$ 974	\$ 152		(\$2)	\$ 2,661	\$ _	s —		\$ 2	\$ 2,663
Operating income (loss) EBT	244	011	20		0.4	1,065	(154)	_	(3)	(132)	776
EBT Net income (loss)	344	821	(1)		94	1,258 989	(154) (98)	(33)	(3)	(136) (81)	965 774
									(3)		
Diluted EPS						\$ 0.59	(\$0.06)	(\$0.02)	s —	(\$0.05)	\$ 0.46
Diluted shares used						1,678	1,678	1,678	1,678	1,678	1,678
Q3 — FISCAL 2009											
Revenues	\$1,786	\$ 807	\$ 148	\$	3	\$ 2,744	\$ -	s —	s —	\$ 9	\$ 2,753
Operating income (loss)						1,122	(151)	-	-	(77)	894
EBT	548	663	(3)		(7)	1,201	(151)	_	_	(66)	984
Net income (loss)						903	(127)		-	(39)	737
Diluted EPS Diluted shares used						\$ 0.54 1,675	(\$0.08) 1,675	\$ — 1,675	\$ — 1,675	(\$0.02) 1,675	\$ 0.44 1,675
						1,070	1,070	1,070	1,070	1,070	1,070
Q4 — FISCAL 2009											
Revenues	\$1,699	\$ 837	\$ 146	\$	1	\$ 2,683	s —	s —	s —	\$7	\$ 2,690
Operating income (loss)						831	(148)	—	—	(86)	597
EBT	508	693	(5)		(211)	985	(148)	-	_	(95)	742
Net income (loss)						811	(85)	155	—	(78)	803
Diluted EPS						\$ 0.48	(\$0.05)	\$ 0.09	s —	(\$0.05)	\$ 0.48
Diluted shares used						1,688	1,688	1,688	1,688	1,688	1,688
9 MONTHS — FISCAL 2010											
Revenues	\$4,835	\$2,738	\$ 456	\$	1	\$ 8,030	s —	s —	s —	\$ 9	\$ 8,039
Change from prior year	9%	(1%)	(8%)		N/M	4%				(59%)	4%
Operating income (loss)						\$ 3,189	(\$453)	s —	(\$3)	(\$286)	\$ 2,447
Change from prior year						37%	(4%)		N/M	(14%)	50%
EBT	\$1,173	\$2,266	\$ 14	s	274	\$ 3,727	(\$453)	s —		(\$283)	\$ 2,988
Change from prior year	26%	\$2,200	5 14 (44%)	,	274 N/M	\$ 3,121 83%	(\$453) (4%)		(\$3) N/M	(5283)	5 2,988 124%
	2070	(570)	(4470)		14/141			(\$110)			\$ 2,382
Net income (loss)						\$ 2,967 116%	(\$322)	(\$119) N/M	(\$3) N/M	(\$141) 19%	\$ 2,382 202%
Change from prior year Diluted EPS						\$ 1.78	(\$0.19)	(\$0.07)	S	(\$0.08)	\$ 1.43
Change from prior year						\$ 1.78 117%	(\$0.19)	(\$0.07) N/M	s N/M	(\$0.08)	\$ 1.43 204%
Diluted shares used						1,670	1,670	1,670	1,670	1,670	1,670
											,
9 MONTHS — FISCAL 2009 Revenues	\$4,436	\$2,769	\$ 494	s	5	\$ 7,704	s —	s —	s —	\$ 22	\$ 7,726
Operating income (loss)	34,430	\$2,709	3 474	3	3	2.323	(436)	\$	s <u> </u>	(251)	\$ 7,726 1.630
EBT	933	2,376	25		(1,292)	2,323	(436)	_		(251)	1,030
EBI Net income (loss)	955	2,370	25		(1,292)	2,042	(436)	(36)	(6)	(266) (174)	1,334
Net income (loss) Diluted EPS						1,376 \$ 0.82	(370) (\$0.22)	(\$0.02)	(6) \$ —	(174) (\$0.10)	790 \$ 0.47
Diluted EPS Diluted shares used						\$ 0.82 1,668	(\$0.22) 1,668	(\$0.02) 1,668	s — 1,668	(\$0.10) 1,668	\$ 0.47 1,668
									*		
FISCAL YEAR 2009 Revenues	86 125	\$2 (05	\$ 641	~	,	\$10.297	s _	s —	s —	¢ 10	\$10.417
	\$6,135	\$3,605	\$ 641	\$	6	\$10,387	J	s —	4	\$ 29	\$10,416 2,226
Operating income (loss)	1 4 4 4	2.070	20		(1 502)	3,153	(584)	_	(6)	(337)	
EBT	1,441	3,068	20		(1,502)	3,027	(584)	110	(6)	(361)	2,076
Net income (loss)						2,187	(455)	118 \$ 0.07	(6) \$ —	(252) (\$0.15)	1,592 \$ 0.95
D'I (LEDC											\$ 0.95
Diluted EPS Diluted shares used						\$ 1.31 1,673	(\$0.27) 1,673	1,673	1,673	1,673	1,673

- (1) Pro forma reconciling items related to revenues consist primarily of other nonreportable segment revenues less intersegment eliminations. Pro forma reconciling items related to earnings before taxes consist primarily of certain investment income or losses, research and development expenses, sales and marketing expenses and other operating expenses that are not allocated to the segments for management reporting purposes, nonreportable segment results and the elimination of intersegment profit.
- (2) Certain share-based compensation is included in operating expenses as part of employee-related costs but is not allocated to the Company's segments as such costs are not considered relevant by management in evaluating segment performance.
- (3) During the first, second and third quarters of fiscal 2010, the Company recorded \$32 million, \$33 million and \$32 million in state tax expense, respectively, or \$0.02 diluted loss per share for each quarter, that arises because deferred revenue related to the license and settlement agreements with Nokia is taxable in fiscal 2010 but the resulting deferred tax asset will reverse in future years when the Company's state tax rate will be lower. During the third quarter of fiscal 2010, the Company recorded \$22 million of tax expense, or \$0.01 diluted loss per share, as a result of prior year tax audits completed during the third quarter.
- (4) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the pro forma tax provision, the tax items column and the tax provision related to share-based compensation from the GAAP tax provision.
- (5) Fiscal 2009 results included a \$783 million charge related to a litigation settlement and patent agreement with Broadcom Corporation, including \$748 million recorded in the second quarter of fiscal 2009 and \$35 million recorded in the fourth quarter of 2009. The fourth quarter of fiscal 2009 results also included a \$230 million charge related to a fine that had been announced by the Korea Fair Trade Commission.

N/M — Not Meaningful

Sums may not equal totals due to rounding.

Conference Call

Qualcomm's third quarter fiscal 2010 earnings conference call will be broadcast live on July 21, 2010 beginning at 1:45 p.m. Pacific Time (PT) on the Company's web site at: www.qualcomm.com. This conference call may contain forward-looking financial information and will include a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the Company's financial results prepared in accordance with GAAP, as well as the other material financial and statistical information to be discussed in the conference call, will be posted on the Company's Investor Relations web site at www.qualcomm.com immediately prior to commencement of the call. A taped audio replay will be available via telephone on July 21, 2010, beginning at approximately 5:30 p.m. PT through August 21, 2010 at 9:00 p.m. PT. To listen to the replay, U.S. callers may dial (800) 642-1687 and international callers may dial (706) 645-9291. U.S. and international callers should use reservation number 83946397. An audio replay of the conference call will be available on the Company's web site at www.qualcomm.com following the live call.

Editor's Note: To view the web slides that accompany this earnings release and conference call, please go to the Qualcomm Investor Relations website at: http://investor.qualcomm.com/results.cfm

Qualcomm Incorporated (Nasdaq: QCOM) is the world leader in next-generation mobile technologies. For 25 years, Qualcomm ideas and inventions have driven the evolution of

wireless communications, connecting people more closely to information, entertainment and each other. Today, Qualcomm technologies are powering the convergence of mobile communications and consumer electronics, making wireless devices and services more personal, affordable and accessible to people everywhere. For more information, please visit <u>www.qualcomm.com</u>

Note Regarding Use of Non-GAAP Financial Measures

The Company presents pro forma financial information that is used by management (i) to evaluate, assess and benchmark the Company's operating results on a consistent and comparable basis; (ii) to measure the performance and efficiency of the Company's ongoing core operating businesses, including the Qualcomm CDMA Technologies, Qualcomm Technology Licensing and Qualcomm Wireless & Internet segments; and (iii) to compare the performance and efficiency of these segments against each other and against competitors outside the Company. Pro forma measurements of the following financial data are used by the Company's management: revenues, R&D expenses, SG&A expenses, total operating expenses, operating income (loss), net investment income (loss), income (loss) before income taxes, effective tax rate, net income (loss), diluted earnings (loss) per share, operating cash flow and free cash flow. Management is able to assess what it believes is a more meaningful and comparable set of financial performance measures for the Company and its business segments by using pro forma information. As a result, management compensation decisions and the review of executive compensation by the Compensation Committee of the Board of Directors focus primarily on pro forma financial measures applicable to the Company and its business segments.

Pro forma information used by management excludes the QSI segment, certain share-based compensation, certain tax items and acquired in-process R&D. The QSI segment is excluded because the Company expects to exit its strategic investments at various times, and the effects of fluctuations in the value of such investments are viewed by management as unrelated to the Company's operational performance. Share-based compensation, other than amounts related to share-based awards granted under a bonus program that may result in the issuance of unrestricted shares of the Company's common stock, is excluded because management views such share-based compensation as unrelated to the Company's operational performance. Further, share-based compensation related to stock options is affected by factors that are subject to change, including the Company's stock price, stock

market volatility, expected option life, risk-free interest rates and expected dividend payouts in future years. Certain tax items that were recorded in reported earnings in each fiscal year presented, but were unrelated to the fiscal year in which they were recorded, are excluded in order to provide a clearer understanding of the Company's ongoing pro forma tax rate and after tax earnings. Acquired in-process R&D is excluded because such expense is viewed by management as unrelated to the operating activities of the Company's ongoing core businesses.

The Company presents free cash flow, defined as net cash provided by operating activities less capital expenditures, to facilitate an understanding of the amount of cash flow generated that is available to grow its business and to create long-term shareholder value. The Company believes that this presentation is useful in evaluating its operating performance and financial strength. In addition, management uses this measure to evaluate the Company's performance, to value the Company and to compare its operating performance with other companies in the industry.

The non-GAAP pro forma financial information presented herein should be considered in addition to, not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. In addition, "pro forma" is not a term defined by GAAP, and, as a result, the Company's measure of pro forma results might be different than similarly titled measures used by other companies. Reconciliations between GAAP results and pro forma results are presented herein.

Note Regarding Forward-Looking Statements

In addition to the historical information contained herein, this news release contains forward-looking statements that are subject to risks and uncertainties. Actual results may differ substantially from those referred to herein due to a number of factors, including but not limited to risks associated with: the rate of deployment and adoption of, and demand for, our technologies in wireless networks and of wireless communications, equipment and services, including CDMA2000 1X, 1xEV-DO, WCDMA, HSPA, TD-SCDMA and OFDMA both domestically and internationally; the uncertainty of global economic conditions and its potential impact on demand for our products, services or applications and the value of our marketable securities; attacks on our business model, including results of current and future litigation and arbitration proceedings, as well as actions of governmental or quasi-

governmental bodies, and the costs we incur in connection therewith, including potentially damaged relationships with customers and operators who may be impacted by the results of these proceedings; our dependence on major customers and licensees; our dependence on third-party manufacturers and suppliers; our ability to maintain and improve operational efficiencies and profitability; foreign currency fluctuations; strategic investments and transactions we have or may pursue; the development, deployment and commercial acceptance of the FLO TV network and MediaFLOTM technology; the development and commercial acceptance of the mirasol® display technology; as well as the other risks detailed from time-to-time in our SEC reports, including the report on Form 10-K for the year ended September 27, 2009 and most recent Form 10-Q. The Company undertakes no obligation to update, or continue to provide information with respect to, any forward-looking statement or risk factor, whether as a result of new information, future events or otherwise.

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Qualcomm Incorporated CONSOLIDATED STATEMENTS OF OPERATIONS This schedule is to assist the reader in reconciling from Pro Forma results to GAAP results (In millions, except per share data) (Unaudited)

	Three Months Ended June 27, 2010									
		Share-Based								
	Pro Forma	Compensation	Tax Items	QSI	GAAP					
Revenues:										
Equipment and services	\$ 1,766	\$ —	\$ —	\$6	\$ 1,772					
Licensing and royalty fees	934				934					
Total revenues	2,700			6	2,706					
Operating expenses:										
Cost of equipment and services revenues	842	10	_	53	905					
Research and development	546	74	_	29	649					
Selling, general and administrative	321	65		(26)	360					
Total operating expenses	1,709	149		56	1,914					
Operating income (loss)	991	(149)	_	(50)	792					
Investment income (loss), net	<u>170(a)</u>		<u> </u>	<u> </u>	179					
Income (loss) before income taxes	1,161	(149)		(41)	971					
Income tax (expense) benefit	(225)(c)	<u>38(h)</u>	(54)(e)	<u> </u>	(204)(0					
Net income (loss)	<u>\$ 936</u>	<u>\$ (111</u>)	<u>\$ (54)</u>	<u>\$ (4</u>)	\$ 767					
Earnings (loss) per common share:										
Diluted	<u>\$ 0.57</u>	<u>\$ (0.07</u>)	<u>\$ (0.03</u>)	<u>\$ (0.00)</u>	\$ 0.47					
Shares used in per share calculations:										
Diluted	1,642	1,642	1,642	1,642	1,642					
Supplemental Financial Data:										
Operating Cash Flow	\$ 1,051	\$ (3)(g)	\$ —	\$ (97)	\$ 951					
Operating Cash Flow as a % of Revenues	39%			N/M	35%					
Free Cash Flow (f)	\$ 954	\$ (3)(g)	\$ —	\$ (117)	\$ 834					
Free Cash Flow as a % of Revenues	35%			N/M	31%					

(a) Included \$127 million in interest and dividend income related to cash, cash equivalents and marketable securities, which were not part of the Company's strategic investment portfolio, and \$78 million in net realized gains on investments, partially offset by \$28 million in other-than-temporary losses on investments, \$5 million in interest expense and \$2 million in losses on derivatives.

(b) Included \$14 million in net realized gains on investments, \$4 million in interest and dividend income related to cash, cash equivalents and marketable securities and \$1 million in equity in earnings of investees, partially offset by \$9 million in interest expense and \$1 million in other-than-temporary losses on investments.

(c) The third quarter of fiscal 2010 effective tax rates were 21% for GAAP and 19% for pro forma.

- (d) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the pro forma tax provision, the tax items column and the tax provision related to share-based compensation from the GAAP tax provision.
- (e) During the third quarter of fiscal 2010, the Company recorded (i) a \$32 million state tax expense, or \$0.02 diluted loss per share, that arises because deferred revenue related to the license and settlement agreements with Nokia is taxable in fiscal 2010 but the resulting deferred tax asset will reverse in future years when the Company's state tax rate will be lower, and (ii) a \$22 million tax expense, or \$0.01 diluted loss per share, as a result of prior year tax audits completed during the third quarter of fiscal 2010.
- (f) Free Cash Flow is calculated as net cash provided by operating activities less capital expenditures. Reconciliation of these amounts is included in the Reconciliation of Pro Forma Free Cash Flows to Net Cash Provided by Operating Activities (GAAP) and other supplemental disclosures for the three months ended June 27, 2010, included herein.
- (g) Incremental tax benefits from stock options exercised during the period.
- (h) The third quarter of fiscal 2010 tax benefit related to share-based compensation includes a \$2 million tax benefit as a result of prior year tax audits completed during the third quarter of fiscal 2010.

Qualcomm Incorporated CONSOLIDATED STATEMENTS OF OPERATIONS This schedule is to assist the reader in reconciling from Pro Forma results to GAAP results (In millions, except per share data) (Unaudited)

Tax Items \$	In-Process R&D \$	QSI \$ 9 9 154	GAAP \$ 5,030 3,009 8,039 2,529
Items \$	\$	\$ 9 	\$ 5,030 3,009 8,039
\$ 		<u> </u>	3,009 8,039
		<u> </u>	3,009 8,039
	 	154	8,039
 		154	
	3		2,529
_	3		2,529
	3		1,000
		74	1,892
			1,171
<u> </u>	3	295	5,592
	(3)	(286)	2,447
_	(c) 		541
_	(3)	(283)	2,988
(119)(e)	(5)	142(d)	(606)(
\$ (119)	\$ (3)	\$ (141)	\$ 2,382
\$ (0.07)	\$ (0.00)	<u>\$ (0.08)</u>	\$ 1.43
1,670	1,670	1,670	1,670
\$	\$	\$ (280)	\$ 2,983
		N/M	37%
\$ —	\$	\$ (344)	\$ 2,670
		N/M	33%
	\$ (119) \$ (0.07)	$\frac{(119)}{(119)} \qquad \frac{(3)}{(0.00)} \qquad \frac{(0.00)}{(0.00)} \qquad \frac{(0.00)}$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

(a) Included \$401 million in interest and dividend income related to cash, cash equivalents and marketable securities, which were not part of the Company's strategic investment portfolio, and \$249 million in net realized gains on investments, partially offset by \$94 million in other-than-temporary losses on investments, \$15 million in interest expense and \$3 million in losses on derivatives.

(b) Included \$25 million in net realized gains on investments and \$4 million in interest and dividend income related to cash, cash equivalents and marketable securities, partially offset by \$15 million in interest expense, \$8 million in other-than-temporary losses on investments and \$3 million in equity in losses of investees.

(c) The effective tax rates for the first nine months of fiscal 2010 were 20% for both GAAP and pro forma.

(d) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the pro forma tax provision, the tax items column and the tax provision related to share-based compensation from the GAAP tax provision.

(e) During the first nine months of fiscal 2010, the Company recorded (i) a \$97 million state tax expense, or \$0.06 diluted loss per share, that arises because deferred revenue related to the license and settlement agreements with Nokia is taxable in fiscal 2010 but the resulting deferred tax asset will reverse in future years when the Company's state tax rate will be lower, and (ii) a \$22 million tax expense, or \$0.01 diluted loss per share, as a result of prior year tax audits completed during the third quarter of fiscal 2010.

(f) Free Cash Flow is calculated as net cash provided by operating activities less capital expenditures. Reconciliation of these amounts is included in the Reconciliation of Pro Forma Free Cash Flows to Net Cash Provided by Operating Activities (GAAP) and other supplemental disclosures for the nine months ended June 27, 2010, included herein.

(g) Incremental tax benefits from stock options exercised during the period.

(h) The first nine months of fiscal 2010 tax benefit related to share-based compensation includes a \$2 million tax benefit as a result of prior year tax audits completed during the third quarter of fiscal 2010.

Qualcomm Incorporated Reconciliation of Pro Forma Free Cash Flows to Net Cash Provided by Operating Activities (GAAP) and other supplemental disclosures (In millions) (Unaudited)

			Three Months Ende	d June 27, 2010		
		Share-Based	Tax	In-Process		
	Pro Forma	Compensation	Items	R&D	QSI	GAAP
Net cash provided (used) by operating						
activities	\$ 1,051	\$ (3) (a)	\$ —	\$ —	\$ (97)	\$ 951
Less: capital expenditures	(97)				(20)	(117)
Free cash flow	\$ 954	\$ (3)	\$ —	\$	<u>\$ (117)</u>	\$ 834
Other supplemental cash disclosures:						
Cash transfers from QSI (1)	\$ 104	\$ —	\$ —	\$ —	\$ (104)	\$ —
Cash transfers to QSI (2)	(133)				133	
Net cash transfers	<u>\$ (29)</u>	<u>\$ </u>	<u>\$ </u>	<u>\$ </u>	\$ 29	<u>\$ </u>

					Nine M	onths Ende	d June 27, 2	010			
				e-Based	T	ax		rocess			
	Pro	Forma	Comp	ensation	It	ems	R	&D	 QSI	(GAAP
Net cash provided (used) by operating											
activities	\$	3,297	\$	(34) (a)	\$	—	\$	_	\$ (280)	\$	2,983
Less: capital expenditures		(249)							 (64)		(313)
Free cash flow	\$	3,048	\$	(34)	\$		\$		\$ (344)	\$	2,670
Other supplemental cash disclosures:											
Cash transfers from QSI (1)	\$	117	\$	_	\$	—	\$	_	\$ (117)	\$	—
Cash transfers to QSI (2)		(376)							 376		_
Net cash transfers	\$	(259)	\$		\$		\$		\$ 259	\$	

(1) Cash from sale of equity investments and Australia spectrum license.

(2) Funding for strategic debt and equity investments, capital expenditures and other QSI operating expenses.

	e-Based ensation		ax ems		rocess &D		QSI	GAAP
•		Ite	ems	R	&D		QSI	 GAAP
\$								
\$								
ψ	(22) (a)	\$	—	\$	_	\$	(48)	\$ 1,087
					_		(31)	 (149)
\$	(22)	\$	_	\$	_	\$	(79)	\$ 938
Nine Months Ended June 28, 2009								
Shar	e-Based	Tax			In-Process			
Comp	Compensation		ems	R	&D		QSI	 GAAP
\$	(54) (a)	\$	_	\$	—	\$	(240)	\$ 5,851
			_				(84)	 (617)
\$	(54)	\$	_	\$	_	\$	(324)	\$ 5,234
	<u>\$</u> Shar Comp	<u>\$ (22)</u> <u>Share-Based</u> <u>Compensation</u> <u>\$ (54) (a)</u>	S (22) S Nine M Share-Based T Compensation It \$ (54) (a) \$	Solution Solution	\$ (22) \$	\$ (22) \$	\$ (22) \$	

(a) Incremental tax benefits from stock options exercised during the period.

Qualcomm Incorporated CONDENSED CONSOLIDATED BALANCE SHEETS (In millions, except per share data) (Unaudited)

	June 27, 2010	September 27, 2009
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 2,541	\$ 2,717
Marketable securities	7,427	8,352
Accounts receivable, net	798	700
Inventories	446	453
Deferred tax assets	213	149
Other current assets	189	199
Total current assets	11,614	12,570
Marketable securities	7,618	6,673
Deferred tax assets	1,774	843
Property, plant and equipment, net	2,382	2,387
Goodwill	1,476	1,492
Other intangible assets, net	3,040	3,065
Other assets	1,497	415
Total assets	<u>\$ 29,401</u>	<u>\$ 27,445</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:			
Trade accounts payable	\$	640	\$ 636
Payroll and other benefits related liabilities		433	480
Unearned revenues		601	441
Loan payable to banks		1,061	—
Income taxes payable		1,135	29
Other current liabilities		1,320	 1,227
Total current liabilities		5,190	2,813
Unearned revenues		3,587	3,464
Other liabilities		738	852
Total liabilities		9,515	 7,129
Stockholders' equity:			
Preferred stock, \$0.0001 par value; issuable in series; 8 shares authorized; none outstanding at June 27, 2010 and September 27, 2009			
Common stock, \$0.0001 par value; 6,000 shares authorized; 1,609 and 1,669 shares issued and outstanding at June 27, 2010 and September 27, 2009, respectively		—	—
Paid-in capital		6,611	8,493
Retained earnings		12,746	11,235
Accumulated other comprehensive income		529	 588
Total stockholders' equity		19,886	20,316
Total liabilities and stockholders' equity	<u>\$</u>	29,401	\$ 27,445

Qualcomm Incorporated CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In millions, except per share data) (Unaudited)

	Three Mo	nths Ended	Nine Months Ended			
	June 27, 2010	June 28, 2009	June 27, 2010	June 28, 2009		
Revenues:						
Equipment and services	\$ 1,772	\$ 1,862	\$ 5,030	\$ 4,698		
Licensing and royalty fees	934	891	3,009	3,028		
Total revenues	2,706	2,753	8,039	7,726		
Operating expenses:						
Cost of equipment and services revenues	905	864	2,529	2,357		
Research and development	649	618	1,892	1,826		
Selling, general and administrative	360	377	1,171	1,165		
Litigation settlement, patent license and other related items	<u> </u>			748		
Total operating expenses	1,914	1,859	5,592	6,096		
Operating income	792	894	2,447	1,630		
Investment income (loss), net	179	90	541	(296)		
Income before income taxes	971	984	2,988	1,334		
Income tax expense	(204)	(247)	(606)	(544)		
Net income	\$ 767	\$ 737	\$ 2,382	\$ 790		
Basic earnings per common share	\$ 0.47	\$ 0.45	\$ 1.44	\$ 0.48		
Diluted earnings per common share	\$ 0.47	\$ 0.44	\$ 1.43	\$ 0.47		
Shares used in per share calculations:						
Basic	1,629	1,656	1,654	1,653		
Diluted	1,642	1,675	1,670	1,668		
Dividends per share paid	\$ 0.19	\$ 0.17	\$ 0.53	\$ 0.49		
Dividends per share announced	\$ 0.19	\$ 0.17	\$ 0.53	\$ 0.49		

Qualcomm Incorporated CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

		Three Months Ended				Nine Months Ended		
	June 27, 2	2010	June 2	8, 2009	June	27, 2010	Jun	e 28, 2009
Operating Activities:								
Net income	\$	767	\$	737	\$	2,382	\$	790
Adjustments to reconcile net income to net cash provided by operating activities:								
Depreciation and amortization		166		154		495		460
Revenues related to non-monetary exchanges		(31)		(29)		(99)		(86)
Income tax provision in excess of income tax payments		86		56		80		222
Non-cash portion of share-based compensation expense		149		151		453		436
Incremental tax benefit from stock options exercised		(3)		(22)		(34)		(54)
Net realized gains on marketable securities and other investments		(92)		(90)		(274)		(57)
Impairment losses on marketable securities and other investments		29		116		102		717
Other items, net		(66)		(1)		(70)		(22)
Changes in assets and liabilities, net of effects of acquisitions:								
Accounts receivable, net	((126)		(133)		(91)		2,691
Inventories		(45)		30		7		143
Other assets		(1)		13		(71)		(17)
Trade accounts payable		104		95		23		(8)
Payroll, benefits and other liabilities		78		27		(161)		737
Unearned revenues		(64)		(17)		241		(101)
Net cash provided by operating activities		951		1,087		2,983		5,851
Investing Activities:								
Capital expenditures	((117)		(149)		(313)		(617)
Advance payment on spectrum		,064)		_		(1,064)		
Purchases of available-for-sale securities	(2,	,569)		(2,201)		(7,049)		(6,497)
Proceeds from sale of available-for-sale securities		,113		1,145		7,354		3,606
Cash received for partial settlement of investment receivables		—		32		33		349
Other investments and acquisitions, net of cash acquired		(17)		(7)		(45)		(47)
Change in collateral held under securities lending		_		_		—		173
Other items, net		85		_		88		6
Net cash used by investing activities	((569)		(1,180)		(996)		(3,027)
Financing Activities:				<u>`</u>				
Borrowing under loan payable to banks	1	.064				1,064		
Proceeds from issuance of common stock		35		175		519		276
Incremental tax benefit from stock options exercised		3		22		34		54
Repurchase and retirement of common stock	(1.	178)		_		(2,893)		(285)
Dividends paid	((309)		(282)		(872)		(810)
Change in obligations under securities lending				_				(173)
Other items, net		(1)		3		(2)		
Net cash used by financing activities		(386)		(82)		(2,150)		(938)
Effect of exchange rate changes on cash	`	(8)		4		(13)		(5)
Net (decrease) increase in cash and cash equivalents		(12)		(171)	_	(176)	_	1,881
Cash and cash equivalents at beginning of period	2	,553		3,892		2,717		1,840
			¢		¢	<i></i>	¢	
Cash and cash equivalents at end of period	\$ 2	,541	\$	3,721	\$	2,541	\$	3,721